

# Fourth Annual Harris County International Trade & Transportation Conference

(Agenda as of January 15, 2012)

## THE GATEWAY OF NORTH AMERICA

Tuesday, January 31, 2012

InterContinental Hotel



Monday, January 30, 2012: Private Thank You Reception for Sponsors & Speakers

## Agenda

Tuesday, January 31, 2012

InterContinental Hotel

7:00 - 8:00 a.m.

**Registration and Breakfast**

8:00 - 9:15 a.m.

**Welcome Address: Harris County Judge Ed Emmett**

**Keynote Address:**

**What makes Harris County/the Texas Gulf Coast/the Gateway of North America?**

Curtis Spencer, President, IMS Worldwide, Inc.

### SESSION 1

9:15 - 10:15 a.m.

**Containerized Shipping through the Gateway – Container Carrier Panel**

**Moderator:** Will Whitehouse, Trade Development Manager,

Port of Houston Authority

Dave Junkroski, Senior Vice President and Chief Commercial Officer,

CMA-CGM (America) LLC

Gene Seroka, President, APL (invited)

### SESSION 2

10:15 - 11:15 a.m.

**Bulk Shipping through the Gateway – Gulf Coast Panel**

**Moderator:** Jerry Nagel, Chairman of the Board, Rickmers –

Linie (America) Inc.

Ernest Bezdek, Director, Trade Development, Port of Beaumont

John P. LaRue, Executive Director, Port of Corpus Christi Authority

Phyllis Saathoff, Managing Director, Port Freeport

Will Whitehouse, Trade Development Manager, Port of Houston Authority

11:15 - 11:35 a.m.

**Morning Coffee Break**

### SESSION 3

11:35 a.m. - 12:30 p.m.

**Trucking Through the Gateway**

Brian Fielkow, President, Jetco Delivery

Board Member, Texas Motor Transport Association

Chair of the Intermodal Committee, TMTA

Todd Stewart, Vice President, Gulf Winds International, Inc.

### LUNCH

12:30 - 1:50 p.m.

**Lunch and Keynote Address**

**Economic Forecast for the Gateway: Harris County & Gulf Coast**

Brian Beaulieu – Provides economic forecasts with 96% accuracy so companies can improve their performance and profits.

Chief Economist, Vistage International

Principal & CEO, Institute for Trend Research



# Agenda

Tuesday, January 31, 2012 *continued*

SESSION 4

2:00 - 2:45 p.m.

***Eliminating Congestion in the Gateway***

**Moderator:** Bob Voltmann, President & CEO, Transportation Intermediaries Association

Paula Dowell, Principal & Director, Economics, Cambridge Systematic  
Steve Schellenberg, VP of Supply Chain Logistics, IMS Worldwide, Inc.

SESSION 5

2:45 - 3:40 p.m.

***Rail Panel, Through-Port Container Traffic to East Coast/Chicago from Houston***

**Moderator:** Ed Emmett, Harris County Judge

Todd Olsen, Assistant Vice President, Market Development, BNSF

Marty Huff, General Director, International Intermodal Marketing, UP

3:40 - 4:00 p.m.

***Afternoon Coffee Break***

SESSION 6

4:00 - 5:00 p.m.

***Shipper Panel: What Site Selectors are saying about the Harris County Gateway***

**Moderator:** Curtis Spencer, President, IMS Worldwide, Inc.

Amy Gerber, Senior VP Business & Economic Incentives, Jones Lang LaSalle

Seth Kelly, National Tenant Rep Director, CBRE

5:00 - 5:15 p.m.

***Closing Remarks***

Ed Emmett, Harris County Judge

5:15 p.m.

***Closing Networking Reception***